

## KELLI M. HATTON

Broker - Associate

## Industrial Property Group, Inc.



Kelli Hatton began her sale and marketing career as a contract Marketing and Leasing Expert for S.A.L.E.S., Inc. in Atlanta. She traveled nationally to market and lease apartment communities with occupancy issues. Kelli then sold software that helped to screen rental applicants to property management companies in the Southeast.

After the birth of her daughter in 2003, Kelli worked in fitness management and training. While in this position, she was recruited to work as Regional Sales Director for Les Mills, an international fitness programming company that sold to health clubs in the US, and was soon promoted to National Sales Director. During her time with Les Mills, she also obtained her MBA. For the last few years, Kelli has worked to support her family's commercial real estate interests. She joined IPG in 2019.

### MAJOR PROJECTS LEASED AND MANAGED

PROPERTY OWNER	BUILDING/BUSINESS PARK	SIZE/SQ. FT.
Arden	Breckenridge Business Park	335,000 SF
Arden	Airport Corporate Center	107,540 SF
Arden	Bay Tec Center	124,330 SF
Arden	Veterans Technology Center	248,501 SF
J. James Enterprises	Idlewild/Clifton Property	44,310 SF
J. James Enterprises	Benjamin Center Drive Buldings	100,994 SF
J. James Enterprises	5147 W. Clifton Street	12,900 SF
Dyne Associates	Dyne Business Center	63,704 SF
Dyne Development	Pioneer Park Buildings	75,100 SF
Dyne Properties	Anderson/Crenshaw Buildings	28,320 SF

### PROFESSIONAL CREDENTIALS AND AFFILIATIONS

- Mercer University – BA
- Florida International University – MBA
- Florida Real Estate Commission – Brokers License
- Florida Gulfcoast Association of Realtors
- Florida Association of Realtors
- National Association of Realtors

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**PROJECTS SUCCESSFULLY COMPLETED**

<b>CLIENT</b>	<b>TYPE</b>	<b>SIZE</b>
AEVEX Aerospace	Industrial/Office Lease	12,350 SF
Guardian Haven Academy	Office Lease	13,241 SF
A#1 Seamless Gutter Solutions	Industrial/Office Lease	12,900 SF
FHIA LLC	Industrial/Office Lease	10,010 SF
HK Distribution, LLC	Industrial/Office Lease	8,000 SF
Hales AC Service	Industrial/Office Lease	8,000 SF
Advanced Environmental Tech	Industrial/Office Lease	5,319 SF
Doors Concepts, Inc.	Industrial/Office Lease	4,000 SF
Air National	Industrial/Office Lease	4,000 SF
Arias Florida Organization	Office Lease	4,505 SF